

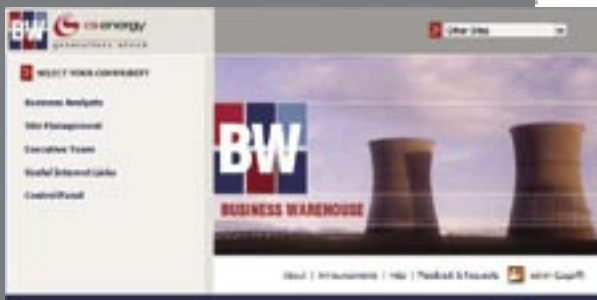
# bNavigator

Drive BI with more  
speed, control & power

"Implementing SAP BW combined with bNavigator has been a resounding success for our company... bNavigator provides a highly intuitive and sophisticated front-end to BW that engages our users - without having to carry in-house web-development skills".

**Robin Whitehead**

Business Systems Support Manager  
CS Energy Ltd



## QUICK FACTS:

- SAP R/3 since 1999 - Now R/3 4.6C with 500 users.
- SAP BW since 2003 - Now BW 3.3 + bNavigator 2.0C with 80 users.
- BW is CS Energy's decision support and analytical tool for Cost management, Capital Project cost management and Human Resources .
- bNavigator is installed on the SAP J2EE Web Application Server (620) of SAP EP 6.0 and has it's own schema within Oracle 9i database



FOR A FREE 60 DAY TRIAL:  
[www.entelsoft.com](http://www.entelsoft.com)  
[www.bnavigator.com](http://www.bnavigator.com)  
[info@entelsoft.com](mailto:info@entelsoft.com)

## CASE STUDY



### THE CHALLENGE

CS Energy is one of the fastest growing electricity companies in Australia . Since inception in 1997, CS Energy has increased its asset base by more than 40%, and now operates the largest power station portfolio in Queensland .

Already benefiting from a solid SAP R/3 implementation, CS Energy needed a flexible reporting and analysis tool to extract and deliver valuable business information quickly. It selected SAP BW as the platform for it's Decision Support System.

The initial SAP BW implementation included the development of hundreds of queries that were targeted to specific user groups. "We needed an effective and efficient way to deploy these queries over the web," says Robin Whitehead, Business Systems Support Manager at CS Energy.

Furthermore, the majority of the proposed SAP BW users, which included senior management, were not in the habit of logging onto a system. "A critical success factor was going to be behavioural change. The best possible data warehouse would not bring real benefits unless our users actively used the system. To maximise the potential of BW, the interface needed to be more than intuitive . . . it needed to be engaging," says Whitehead.

### APPROACH

CS Energy chose bNavigator to deploy SAP BW across its organisation. It was installed on the Netweaver platform on existing SAP hardware. "Installation of bNavigator was a simple process taking only a few hours – we chose to install it on the SAP Enterprise Portal, but alternatively could have installed it on the SAP BW box itself. The response from our users has been terrific." says Whitehead.

CS Energy then upgraded to bNavigator 2.0 in May 2005 bringing a host of new benefits and usability enhancements. "The implementation team is particularly pleased with bNavigator's new approach to quality deployments. With support for multiple clients and XML import/export capability, we are able to quickly and easily QA business information before making it widely available within the business," says Whitehead.

### RESULTS

"Implementing SAP BW combined with bNavigator has been a resounding success for our company. We already have comprehensive financial and HR reporting from SAP BW via bNavigator, and are constantly expanding this capability," says Whitehead.

"bNavigator was the ideal deployment tool to complement our SAP BW implementation. It provides a highly intuitive and sophisticated front-end to BW that engages our users – without the need to carry in-house web-development skills," concludes Whitehead.

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“bNavigator has been a success because it makes finding the right information completely intuitive. As our new front-end interface to SAP BW, bNavigator does more than look pretty – it improves the utilisation of our data warehouse. This solution leverages our existing investment in SAP and helps maximise the benefits”.

#### Rod Walden

Chief Financial Officer  
Parmalat Australia Ltd



## QUICK FACTS:

- SAP R/3 since 1996 - Now R/3 4.6C with 600 users.
- SAP BW since 1999 - Now BW 3.1 + bNavigator 2.1A with 280 users.
- BW is Parmalat's decision support and analytical tool for Sales, Financials and Human Resources .
- bNavigator is installed on the SAP J2EE Web Application Server (620) of SAP BW 3.1 and has it's own schema within Oracle 9i database.

## CASE STUDY



## THE CHALLENGE

Parmalat is one of the major manufacturers of milk, yoghurt and fresh dairy products in Australia. The company has an impressive stable of well recognised, popular milk and dairy product brands which are sold in both Australia and overseas and these include Parmalat, Pauls, Trim, PhysICAL, Breaka, Ice Break and Vaalia.

Parmalat has been a user of Business Intelligence since Release 1.2 of SAP BW in 1999. They had previously upgraded to Version 2.0 and 3.0. All content to-date had been delivered via the BEx Analyser.

While BW has been of great importance to Parmalat for the ongoing analysis of the business, it has historically been met with mixed enthusiasm from its user-base. "The earlier versions of BW didn't provide the greatest user experience, and this reflected somewhat unfairly on what we had delivered." says Geoff O'Donnell, Applications Manager at Parmalat.

In 2005, Parmalat commenced a BW improvement project that identified several new opportunities for improved decision support with high-level management using SAP BW. This would require the deployment of more intuitive web-based reports.

## APPROACH

Parmalat chose to install bNavigator on it's SAP BW server to deploy new and existing SAP BW reports.

"bNavigator allowed us to combine our BEx Analyser reports and new BW Web reports in a single web-based interface. The fact we could also surface network and R/3 reports in the same place was a bonus. The positive response and change in perception from our BW user base has been instantaneous!" says O'Donnell.

"bNavigator has also brought a new and effective regimen in the way that our business information is vetted before being made general available to our users." says O'Donnell.

## RESULTS

"bNavigator has been a success because it makes finding the right information completely intuitive. As our new front-end interface to SAP BW, bNavigator does more than look pretty – it improves the utilisation of our data warehouse. This leverages our existing investment in SAP and helps maximise the benefits from SAP BW" says Rod Walden, Chief Financial Officer of Parmalat Australia Ltd.